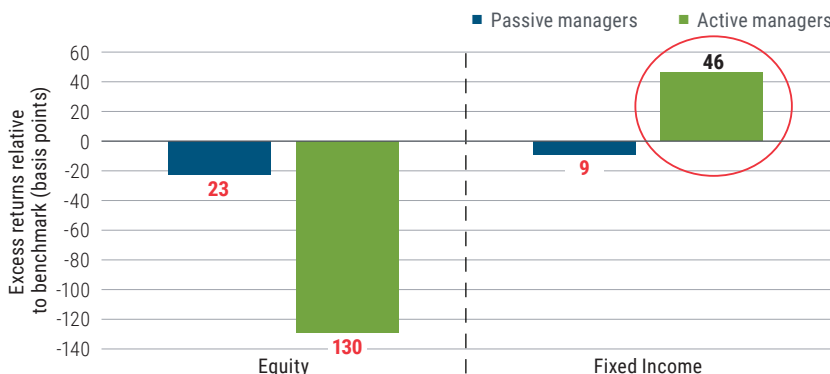


Passive May Make Sense for Equities, but Bonds Are Different

ACTIVE OUTPERFORMS PASSIVE – EVEN AFTER FEES

Active fixed income managers historically have had a greater likelihood of outperforming their benchmarks and their passive peer groups than active equity managers – even after fees. Over the last 10 years, the median active bond manager outperformed its passive counterpart by 0.55% after fees per year. That means that investors received more than 0.5% per year of excess return. This difference in performance can be significant over time for fixed income investors. Another key thing to note here is that passive managers typically underperformed the index due to fees. For equities, performance has been almost reversed, with active equities substantially underperforming both passive managers and the benchmark.

Active bond managers have outperformed benchmarks and passive peers
10-year median excess returns of U.S. active and passive managers (after fees)



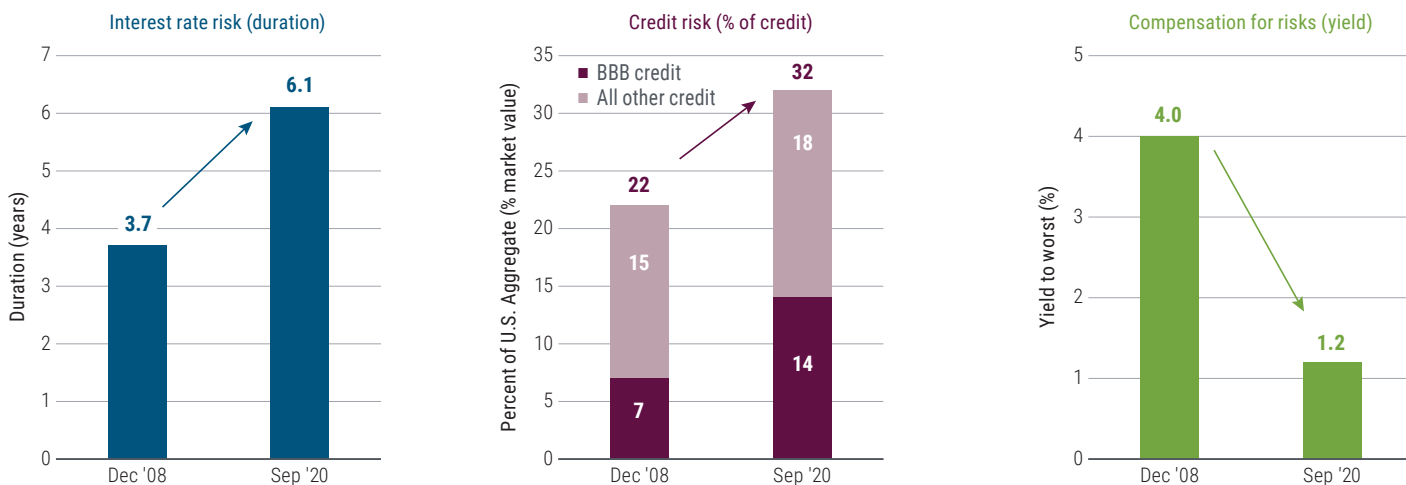
Past performance is not a guarantee or a reliable indicator of future results. Chart is provided for illustrative purposes and is not indicative of the past or future performance of any PIMCO product. As of 30 September 2020; Source: Morningstar. Based on Morningstar U.S. Fund categories (Institutional shares only). Non U.S. Funds performance and results may vary significantly. "Fixed Income" combines the Morningstar U.S. Fund Intermediate Core and Intermediate Core-Plus categories. "Equity" is based on the Morningstar U.S. Fund Large Cap Blend Category. The Benchmark for Fixed Income: Bloomberg Barclays U.S. Aggregate Bond Index; Equity: S&P 500 Index

PASSIVE HAS BECOME RISKIER – AND MORE VULNERABLE

Investors haven't only received lower returns in passive fixed income strategies; they have also been taking on more risk. Since the financial crisis, the Bloomberg Barclays U.S. Aggregate Bond Index has taken on significantly more interest rate risk and credit risk, as the chart below shows. At the same time, yields have fallen, which means that investors are being compensated less to take on that additional

risk. Importantly, because of its structure, the index has also provided greater exposure to the most indebted companies, which adds an additional layer of risk. In contrast, active managers, with the resources and know-how, have the ability to identify potential opportunities and help mitigate the risks lurking in traditional bond indexes and the passive strategies that replicate them.

The risk/return profile for the Bloomberg Barclays U.S. Aggregate Bond Index is significantly less attractive today



As of 30 September 2020; Source: Bloomberg Barclays U.S. Aggregate Bond Index (BBAG) duration, credit and yield statistics as of 31 December 2008 and 30 September 2020. See last page for index description. Within the BBAG, the share of credit - and BBB credit - has increased since 2008. All other credits include A, AA or AAA.

Textbook bond math holds that lower market-wide yields increase the duration of bonds. Some readers will wonder why at certain points yields and duration have risen together. The explanation is that the average maturity of the index has not remained constant; in fact, it has generally increased over time.

Past performance is not a guarantee or a reliable indicator of future results.

RISK: Investing in the **bond market** is subject to certain risks including the risk that fixed income securities will decline in value because of changes in interest rates; the risk that fund shares could trade at prices other than the net asset value; and the risk that the manager's investment decisions might not produce the desired results. **Equities** may decline in value due to both real and perceived general market, economic and industry conditions; the risk that fund shares could trade at prices other than the net asset value; and the risk that the manager's investment decisions might not produce the desired results. Investing in **foreign-denominated and/or -domiciled securities** may involve heightened risk due to currency fluctuations, and economic and political risks, which may be enhanced in emerging markets. **Mortgage and asset backed securities** may be sensitive to changes in interest rates, subject to early repayment risk, and their value may fluctuate in response to the market's perception of issuer creditworthiness; while generally supported by some form of government or private guarantee there is no assurance that private guarantors will meet their obligations. **High yield, lower-rated, securities** involve greater risk than higher-rated securities; portfolios that invest in them may be subject to greater levels of credit and liquidity risk than portfolios that do not. **Derivatives** may involve certain costs and risks such as liquidity, interest rate, market, credit, management and the risk that a position could not be closed when most advantageous. Investing in derivatives could lose more than the amount invested. **Diversification** does not ensure against loss.

The credit quality of a particular security or group of securities does not ensure the stability or safety of an overall portfolio. The quality ratings of individual issues/issuers are provided to indicate the credit-worthiness of such issues/issuer and generally range from AAA, Aaa, or AAA (highest) to D, C, or D (lowest) for S&P, Moody's, and Fitch respectively.

Statements concerning financial market trends or portfolio strategies are based on current market conditions, which will fluctuate. There is no guarantee that these investment strategies will work under all market conditions or are suitable for all investors and each investor should evaluate their ability to invest for the long term, especially during periods of downturn in the market. Outlook and strategies are subject to change without notice.

Bloomberg Barclays U.S. Aggregate Index represents securities that are SEC registered, taxable, and dollar denominated. The index covers the U.S. investment grade fixed rate bond market, with index components for government and corporate securities, mortgage pass through securities, and asset-backed securities. These major sectors are subdivided into more specific indices that are calculated and reported on a regular basis.

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